

The First Unitarian Church of Des Moines
Discussion on Financial Statements
October 2020

1. For the month of October, expenses exceeded revenues by \$66,810. For the four months of the current fiscal year, revenues exceeded expenses by \$77,771. This surge in revenue is due to the release of the rest of the prepaid pledge money into revenue.
2. We are going to fall short of expectations in regards to prior year pledge income. There is more to be reported for November, but it will not close the gap. The amount in the budget was, at best, an estimate and it was unclear how much of the outstanding pledge balance from the prior year was due to people actually leaving the congregation. This should not have a strong negative impact on the budget overall.
3. We now have an anticipated close on the mortgage refinance of November 30. This will lower our monthly mortgage cost. The most recent quarterly review of our electric/natural gas bill also lowered that expense further. We have also reduced the frequency of trash pickup to once a month; also with a corresponding reduction in the related expense. Finally, our annual work comp audit should result in a reduction in the cost of workers' compensation insurance as this audit picked up the staff reductions we've experienced over the last year.