

**The First Unitarian Church of Des Moines**  
**Discussion on Financial Statements**  
**March, 2021**

1. For the month of March, expenses exceeded revenues by \$1,678. For the nine months of the current fiscal year, revenues have exceeded expenses by \$35,358.
2. We are currently ahead of revenue projections by over 6% and behind on expense projections by nearly 8%.
3. Bank Fees (under Office Operations) are going to be over budget because of two factors. A) The extraordinary amount of money raised for the kitchen project, a significant portion of which has been paid through PushPay – increasing our processing fees, and B) Our PushPay contract came up for renewal and was increased, though I negotiated them down from \$4,200/year to under \$3,500/year.